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QUARTERLY SPRING 2019

business

A TIMMINS CHAMBER OF COMMERCE PUBLICATION

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Finalists announced for 2019 Nova Awards

The finalists for the 2019 Nova Business Excellence Awards have been rolled out, as the Timmins Chamber of Commerce has announced the 44 game-changers of Timmins business who will strut and fret the monopoly board as finalists at the region's biggest celebration of entrepreneurial achievement.

A record-breaking 165 nominations were submitted across 15 award categories for this year's May 9 event, and were narrowed to three finalists per category by a panel of independent community judges. These finalists will be celebrated with a "NOVA-OPOLY - the Game of Business" theme to showcase the many ways these entrepreneurs are Timmins' biggest players in the game, said Nancy Mageau, president of the Timmins Chamber of Commerce.

"This year's slate of incredible nominees is yet another reminder that even though they may not own railroads or high-rise buildings on New York Avenue, Timmins' business leaders are just as competitive and dedicated to building an empire in their own fields, and they deserve our recognition," said Mageau. "It's clear from this list of finalists



Soucie Salo Safety was one of the Nova Awards finalists announced March 5. Finalists were notified in person by Chamber volunteers.

that our local entrepreneurs are truly making their mark on the board, which is why we're looking forward to celebrating the best of Timmins business at the Nova Awards on May 9."

Now in its 17th year, the annual awards gala is dedicated to

Timmins business success stories, and highlights their positive impact on the region and its economy. As such, this annual celebration of business is a crucial one, said Mageau.

"Our businesses consistently work with each other and the community

to help make Timmins a great place to work, live, and play. It's why we're honoured to have spent 17 years making sure their achievements are recognized and we look forward to more than 700 attendees joining us at the Nova Awards to help us celebrate this unforgettable evening."

As in recent years, Eastlink news personalities will interview the event's finalists, organizers and community champions on the Nova Awards' own version of the red carpet. These segments will be broadcast live throughout the many flat-screen televisions on display throughout the area, which serve to promote further conversation among attendees during the celebration.

Each of the finalists for the 2019 Nova Awards were hand-delivered their notices, as well as a commemorative gift, by Chamber representatives and volunteers on March 5. The day of notifications was sponsored by Eastlink, who also participated.

A full list of finalists, along with a photo gallery of finalists receiving their notifications, is available P6, or at <https://tinyurl.com/TimmisNovas>

Volunteers needed for Nova Awards

Help the Timmins Chamber of Commerce make the 2019 Nova Awards a success by volunteering an hour or two of your time.

As a major event catering to more than 700 people, the 2019 Nova Awards are only possible due to the tremendous dedication and passion of countless volunteers.

From setting up the decor, to working the event proper, to taking down and cleaning up afterwards, there are many tasks for which the Timmins Chamber relies on the generous assistance of those who choose to help celebrate the best of Timmins business.

As such, the Timmins Chamber is asking for volunteers at the following times:

- Tuesday, May 7: between 5 p.m. - 8 p.m. (hanging curtains, place tables/chairs)
- Wednesday, May 8: between 10 a.m. - 6 p.m. (set up tables, set up bars, hang décor)
- Thursday, May 9: between 10 a.m. - 4 p.m. (final set up)
- Thursday, May 9: between 5 p.m. - 11 p.m. (various duties)
- Thursday, May 9: between 10:30 p.m. - 1 a.m. (tear down, clean up)
- Friday, May 10: between 8:30 a.m. - 11 a.m. (tear down, clean up)

Interested individuals are asked to contact Carmen Swartz, Manager of Business Services at (705) 360-1900 or info@timminschamber.on.ca

Please note that high school students can receive official volunteer hours by contributing their time to this event.

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Timmins Chamber of Commerce
Chambre de commerce de Timmins

THURSDAY JUNE 13 2019

**GENERAL
MEMBER
MEETING**



**MEMBER
APPRECIATION**

BBQ



GENERAL MEMBER MEETING
11 a.m. - 12 p.m.
Schumacher Lion's Den,
below the McIntyre Coffee Shop

- Connect with our new Chamber members
- Meet candidates for the Chamber's Board of Directors
- 100 People Who Care cheque presentation

MEMBER APPRECIATION BBQ
12 p.m. - 1:30 p.m.
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Join us for our year-end barbecue to celebrate you, our members!



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Register online at:
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2019 City budget should focus on cost control, business growth, and investment, says Timmins Chamber

The Timmins Chamber of Commerce is committed to advocating on behalf of our members at all levels of government. Recently, the Chamber presented its recommendations to City Council, produced in consultation with its membership, which focused on constraining costs while finding the means to invest responsibly within the community.

These objectives were outlined during a Council presentation made by Chamber President Nancy Mageau and First Vice-President Val Venneri on Feb. 5 as a way of advocating for the needs of the business community during the 2019 municipal budget process.

Mageau explained that the rising costs faced by local businesses makes it imperative for Council to pursue a more judicious use of taxpayer dollars.

“Every budget presents opportunities to delay or defer projects whose timing may be less optimal for the current financial climate. Identifying such projects within these municipal budget discussions -- alongside inter-departmental synergies and attrition -- could assist Council in achieving these specific

goals,” said Mageau.

Striving for greater cost reductions within the city may also provide an opportunity to alleviate some of the fiscal pressures seen on other investment projects throughout the year, said Mageau. Appropriate and responsible investment in a community is crucial for growth, and it is with this approach that the Chamber continues to advocate for continued spending on economic diversification, business attraction, and other measures that contribute to the development and expansion of our tax base.

With the Municipal Accommodation Tax being a focus point among its members in the hospitality industry, the Chamber encouraged the city to consider capping the tax levy at 4 percent. Moreover, it was suggested that businesses having to pay into the tax be able to participate in the oversight and distribution of the tourism-focused portion of revenues.

“Tourism continues to be an important driver of economic activity in Timmins and our recommended changes to the Municipal Accommodation Tax will ensure that our hospitality industry remains competitive for our region,” added Mageau.

Additionally, investment in key municipal infrastructure -- roads in particular -- is also crucial. Given the considerable constraints facing Timmins and all municipalities on this file, the Chamber continues to support long-term planning for core infrastructure, and the development of corresponding financial strategies to ensure that deferred work does not grow to unmanageable levels, said Mageau.

“We certainly sympathize with the municipality’s struggle to manage the burden of infrastructure spending, given that the province continues to shift that burden regardless of the capacity to bear it. It is for that reason that we have aggressively and successfully advocated for greater funding solutions within our own provincial network.”

Concluding remarks highlighted the Chamber’s #finditINtimmins initiative which not only encourages consumers to find goods and services within the community, but also serves to emphasize the importance of voting with your dollar.

“By supporting businesses within our community, they in turn can support a variety of charitable causes, community programs and events. Whether you are a business, a consumer

or an organization that has received support from the business community, I encourage everyone to participate in this campaign by actively using the hashtag Find it in Timmins,” concluded Mageau.

Every year, the Chamber’s presentation to council is assembled through an extensive process of consultation, with member input being provided through a wide variety of venues. This includes surveys, roundtable discussions, and the Chamber’s Municipal Affairs Committee. The presentation represents the majority view as expressed by members throughout that consultation process.

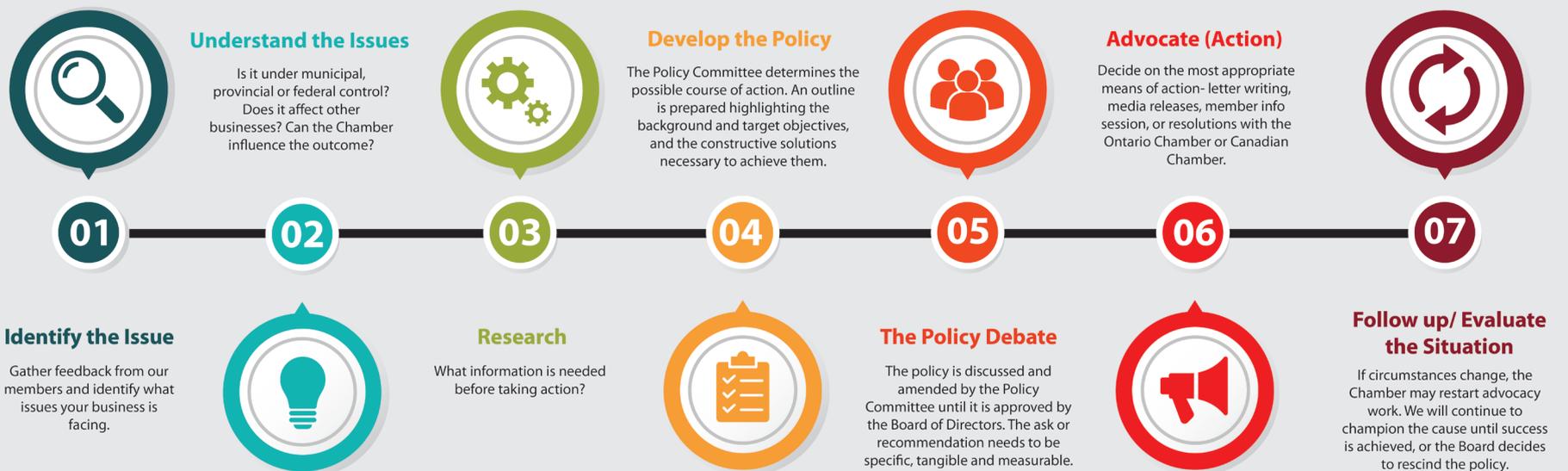
For more information on how you can influence the policy work that the Chamber does, email policy@timminschamber.on.ca.



Timmins Chamber Policy Process

Policy is about ideas | Advocacy is about action

As Timmins’ voice of business, policy and advocacy is what we do to ensure the strongest possible business environment for our members. So how do we do it?



Timmins Chamber's Business Takes the Lead committee presents second cheque of \$10,000 on behalf of 100 People Who Care

BUSINESS TAKES THE LEAD | **100 PEOPLE WHO CARE**

At the second in its quarterly campaign initiative, the Timmins Chamber of Commerce Business Takes the Lead committee presented a cheque for ten thousand dollars to Living Space on behalf 100 People Who Care.

During the Timmins Chamber General Member Meeting, held at Foster Jane Eatery, 2018-19 Chamber President Nancy Mageau was on hand to present the cheque to Living Space Executive Director Jason Sereda who mentioned the proceeds will go to the purchase of an industrial dishwasher and hot water tank to better serve the centre's clients.

"This campaign highlights what our community can achieve when we work together and I want to thank those who participated in this quarter's donation initiative," said Mageau. "As many know, 100 People Who Care sees quarterly individual or business contributions of \$100 to the pooled, potential sum of \$10,000 given to a local Timmins charity or organization. I am pleased to have been able to present our campaign's second cheque to Living Space.



2018-19 Chamber President Nancy Mageau presents a cheque of ten thousand dollars to Jennifer Gorman of the United Way and Jason Sereda, Executive Director of Living Space on Mar. 8.

"Any contributor to 100 People Who Care can nominate a local, nationally registered charity capable of issuing a tax receipt. One-hundred percent of the proceeds will go to

the selected recipient to assist with the cost of their project."

People looking to get become one of 100 People Who Care can join the Chamber's

Facebook group '100 People Who Care - Timmins' or contact the Chamber directly.

We donate, we nominate, we vote, and our community moves forward.

The Timmins Chamber has a long history of spearheading community improvement projects year over year

In late June of 1956, the Porcupine Chamber of Commerce (now the Timmins Chamber), gave their Executive committee the power to confer an honorary membership to Princess Maggie Leclair of Kamiskotia. A revered character of the region, the members paid a fitting tribute to Maggie who helped newcomers to the area navigate the harsh terrain.

Several years later, with the formation of the Business Takes the Lead Committee in 2012, the Timmins Chamber decided to continue honouring her legacy by contributing to the campaign to finally mark Princess Maggie's grave with a proper headstone.

"Timmins businesses are passionate about the community, which is why the Timmins Chamber launched the Business Takes the Lead program in 2012," said Dan Ayotte, Chair of the Business Take the Lead Committee. "By funding local scholarships and one major community improvement project every year, this program helps local businesses to work together to make a difference in a significant way."

Through the Business Takes the Lead program, contributing to projects such as the headstone are ways in which the Timmins business community can truly come together on cultural heritage projects, social efforts, and

donations to move the community forward.

As businesses in Timmins continue to evolve, so too does the Business Takes the Lead program. Recently, the committee launched their 100 People Who Care Campaign, (article

above) to create an easy and interactive donation initiative that continues to bring our community together.

"Over the last five years, Business Takes the Lead has led to the establishment of a business

centre at the Victor M. Power Airport, the construction of a new promenade on the south shore of Gillies Lake and by supporting the restoration of the Mountjoy Historical Park," said Ayotte.

Porcupine Chamber Honors Northland's Living Legend

The Porcupine Chamber of Commerce at its annual meeting last night gave the newly-elected executive power to confer an honorary membership on Maggie Leclair of Kamiskotia. Members paid tribute to the woman who has become a living legend in the North. Wyman Brewer, chairman of the agricultural committee asked members to confer the honor on the woman who was in the Porcupine before any white man. "This lady who is known as Princess Maggie has worked diligently and helped many trappers and prospectors," he said. "The retiring president, Dr. James B. McClinton added his support to the resolution. She has never asked for charity and her only security has been the thongs in her snow shoes and her ability to catch animals," he declared. John Beattie, chairman of the naming committee of the chamber, said Maggie had added something to the Porcupine area. She had done much for local people and had helped to further work in the district. Rev. J. Callaghan said that it was highly fitting to honor Maggie Leclair and the others of her race. President for the coming year



Article from the Chamber archives, June 1956



Julie Cyr, a descendant of Princess Maggie's family, commemorates her legacy at a stone laying ceremony on Jun. 21, 2018.



2019 AWARDS EDITION

2019 Nova Finalists

This is the complete list of finalists for the 2019 Nova Business Excellence Awards, which will be held May 9 at the McIntyre Arena (see P1 for more details):

BMT Insurance & Financial Services Business Contribution to the Community Award (1-5 Employees)

Lemongrass
O'Reilly Sports
The Barber Shop

The Venture Centre Business Contribution to the Community Award (6-10 Employees)

Foster Jane Eatery
Mendonca Law Office Professional
Corporation

NorthernTel Business Contribution to the Community Award (11+ Employees)

Dailey's Your Independent Grocer
J.L. Richard's & Associates Limited
Rehab Plus Rehabilitation & Fitness
Centre

FNETB Best Place to Work Award

Cain Safety Fire Protection Inc.
Caron Equipment Inc.
Rainville Foot Health

Goldcorp Young Professional Award

Brianna Demers - Just Because
Chocolates and Confections
Rachel Pessah - Bright Spot Therapy
Services
Sylvie Lamothe - Rebel Soul Tribe

RBC Marketing Award

Compass Brewing
Ellery, Ellery, Guillemette & Prabucki
Family Eye Care

National Bank Innovation Award

DJB Mining Products & Services Ltd.
Mine Safety Solutions
Radical Gardens

Northern College Service Excellence Award

Majestic Professional Consulting
Steinberg & Mahn Ltd.
Viel Auto Body & Collision Inc.

Caisse Populaire Alliance New Business Award (Under 2 Years)

Borealis Fresh Farms
Certarus
Starbucks Timmins

TD Bank Group Business of the Year Award (1-5 Employees)

Little Bit Western
Porcupine Advance Printers
Smiles for Life Dental Hygiene Clinic

Scotiabank Business of the Year Award (6-10 Employees)

360 Services Inc.
Northern Ontario Audiology Services
Vista Radio

Kidd Operations Business of the Year Award (11+ Employees)

De Beers Canada- Victor Mine
EACOM Timber Corporation
Soucie Salo Safety Inc.

De Beers Canada Indigenous Partnership Award

dB Hearing Inc.
Exsics Exploration Ltd.
Northern College

City of Timmins Non-Profit Organization Award

Centre Culturel La Ronde Inc.
Timmins Learning Centre
Timmins Snowmobile Club

OPG Lifetime Business Achievement Award

Pat Picard School of Dance
The Brick
Western Auto Sales

President's Award

To be announced at the Nova Awards on
May 9

Proud Partners of the 17th Annual Nova Awards:





2019 AWARDS EDITION

Timmins Chamber celebrates Nova Awards finalists

On March 5, 44 local businesses and entrepreneurs were celebrated as representatives of the Timmins Chamber of Commerce hand-delivered finalist notices for the 17th annual Nova Business Excellence Awards.

In honour of being named a finalist for the May 9 event, each finalist received a memento to mark the occasion.

Set to take place at the McIntyre Arena, the Nova Awards will shine a spotlight on the best of Timmins' business across 15 categories

(see P1, P5 for more details). The theme for this year's gala evening will be "Nova-opoly, the game of business," with monopoly themed being highlighted as a visual motif to show how Timmins organizations and entrepreneurs work together to make Timmins a better place to live, work and play.

Thank you to Eastlink for sponsoring the occasion.

Thanks also go out to the Timmins Chamber Board members and numerous volunteers who donated their time and energy to help celebrate

the Nova finalists. Representatives from the following businesses assisted in the delivery of the finalist notifications:

- Allstate Insurance
- BCE Inc.
- Caisse Populaire Alliance Timmins
- City of Timmins
- Community First a division of Your Neighbourhood Credit Union
- Eastlink
- Near North Video
- PBL Insurance Limited
- Rogers Communications
- Scotiabank
- Smiles for Life Dental Hygiene Clinic
- Starbucks Timmins
- Université de Hearst



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Associations and Community – Community Development

The Timmins Community Park Association is a newly formed organization aimed at promoting safe, healthy outdoor activities all year round for the City Timmins and surrounding areas.

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Federal budget insufficiently focused on business, says Timmins Chamber

Recently, the Government of Canada unveiled its 2019 Federal Budget, Investing in the Middle Class. Though there are some measures in the budget that may benefit Timmins businesses and entrepreneurs, it also contains several measures that threaten competitiveness and growth, according to the Timmins Chamber of Commerce.

Budget 2019 includes several new spending measures targeted at first-time home buyers, additional support for skills training for workers, and increased access to high-speed internet to rural, remote and northern communities.

Although Canada's has outperformed many of its peers recently, the Timmins Chamber of Commerce has encouraged the federal government to take a fiscally prudent approach in the face of increasing economic uncertainty.

"The competitiveness of our businesses — small or large — has never been more important than it is in the current global climate and we continue to call for governments to enact measures to encourage private sector capital investment and job creation," said Nancy Mageau, President of the Timmins Chamber of Commerce.

"Businesses in Timmins and across Canada need a tax system that actually encourages investment, rather than make it more challenging or businesses to grow and thrive. Today's budget makes it even

more clear that Canada needs a complete and independent review of the federal tax system, and that's something we will continue to work with our national partners to advocate for."

However, Mageau added that there are some positive measures of interest to Timmins businesses in the budget, including:

Multiple funding mechanisms to ensure that high-speed internet access is Canada-wide by 2030, with \$1.7 billion specifically earmarked for rural, remote and Northern communities;

\$631.2 million to expand Work-Integrated-Learning (WIL) programs, with a view to create up to 20,000 new WIL opportunities outside of STEM-related fields;

\$150 million to create new partnerships between government and industry to create up to 20,000 new WIL opportunities; and

Multiple funding mechanisms to enhance apprentice programs in skilled trades.

These items in particular stand as important means of addressing some prominent gaps, and will certainly prove beneficial for Timmins' economy, said Mageau.

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We certainly appreciate some of the positive items that the government has introduced in this budget, but there are still too few measures to ensure that our businesses can remain competitive in an increasingly challenging global market.

— Nancy Mageau, President of the Timmins Chamber of Commerce.

budget, but there are still too few measures to ensure that our businesses can remain competitive in an increasingly challenging global market. That also means that the Canadian economy itself must remain on strong footing, but that also means having a realistic plan to bring things back into balance."

Some key items the Budget did not address, however, is a broad-based commitment to reduce the regulatory burden on businesses and a renewed commitment to eliminating inter-provincial trade barriers and mobility- something for which the Timmins Chamber strongly advocated in a policy resolution supported by the Canadian Chamber last April.

This concern was shared by Perrin Beatty, President and CEO of the Canadian Chamber of Commerce, who said that there simply isn't enough in the budget to address the changing fiscal reality

for today's entrepreneur.

"The core issues facing our economy that are driving away investment and suffocating our ability to attract top talent are broken taxation and regulatory systems and an inability to get our resources to tidewater. Without addressing the underlying, structural problems in our economy, we will not see the growth needed to create greater prosperity for Canadian families," said the Honorable Perrin Beatty, President and CEO, Canadian Chamber of Commerce.

Heading into the 2019 Federal Election, the Timmins Chamber and Chamber network will continue to engage with Federal representatives to focus on reducing the overall taxation, regulatory burden, and workforce shortages as critical priorities for Timmins businesses to maintain competitiveness and prosperity.

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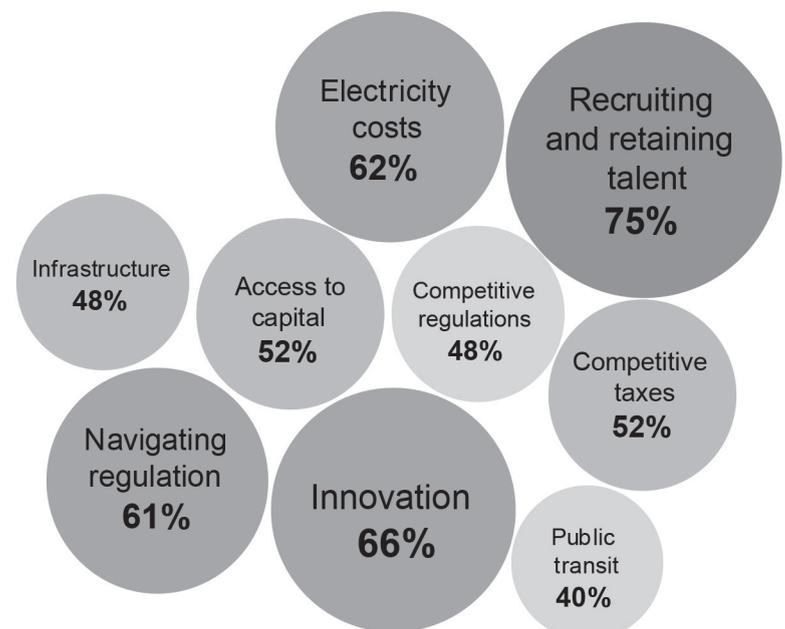
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Chamber joins its members in celebrating their business successes



Alzheimer Society of Timmins-Porcupine District celebrate their grand re-opening at their new location in the 101 Mall. On hand to cut the ribbon is Courtney Laforest, of MPP Gilles Bisson's office; Tracy Koskamp-Bergeron, Executive Director; Nancy Mageau, 2018-19 Chamber President; and Carole Jurenovskis, Board Member.



Mayor George Pirie (centre) attended our member The Barber Shop's grand re-opening and ribbon cutting at their new location at 244 Pine St. S. with owner Stephanie Letang (right); Cameron Grant, Policy and Engagement Lead for the Chamber; Jason Sereda, Executive Director for Living Space and member of her family. A portion of the day's profit were donated to Living Space.



On Feb 23, member Casey's Bar & Grill celebrated their 35-year anniversary with a party to thank their long-time customers. Pictured are Sylvia and Bryan Reid (centre) surrounded by their family, with Cameron Grant, Policy and Engagement Lead for the Chamber; and Chamber Past-President Phil Barton presenting the Member Milestone.



Chamber President Nancy Mageau (right) and Councillor Joe Campbell attended a ribbon cutting with Chamber member Provincial Doors Inc. to celebrate the grand opening of their new location. Business Development Manager, Shawn Betrand is seen cutting the ribbon with partner Greg Milks, and Mike Ceming.



To mark their 10-year anniversary and grand re-opening, Chamber President Nancy Mageau (left) and Councillor Joe Campbell accompany owner Natalie Levasseur in cutting the ribbon with receptionist Kristen Breton, and Dental Hygienists Jody Purificati and Sarah Kozlow.

Chamber members making the most out of their membership



On Jan. 10 at the Dante Club, the Chamber hosted Inside Their Business with McEwen Mining. The event saw an update on McEwen Mining, outlining the impact of Black Fox operations on the region and discussed the future of the company. Pictured are Julie Laflamme, Account Manager for the Business Development Bank of Canada (BDC); Chris Stewart, President and COO of McEwen Mining; Nancy Mageau, Chamber President; and Seldon Root, Business Centre Manager for the event's sponsor the BDC out of Sudbury.



On Jan. 15, the Chamber hosted their Meet the Purchaser event. Attendees had the opportunity to meet purchasing agents from the region in a tradeshow-style setting and effectively grow their business by becoming regional suppliers. The event, held at the McIntyre Auditorium, is a success for our members year after year.



Nancy Riopel of Humagement challenges some of the other members from our Young Professionals event at the Dante Club. Held Jan. 16, the event gives the Chamber's younger entrepreneurs the opportunity to come on, network, and get tips on tangible ways they can improve their business.



On Jan. 24, the Chamber held its annual Mayor's State of the City. Pictured is newly-elected Mayor George Pirie preparing for his address. The annual presentation is an informative and comprehensive overview of Timmins' economy, and allows the Mayor to provide his point of view on the City's major projects, successes and challenges.



On Mar. 20, Chamber members had the opportunity to hear from Tony Makuch, President and CEO of Kirkland Lake Gold at an Inside Their Business at the Dante Club. Attendees were updated on the company's operations, its extensive growth plans and what to expect in the future.



Chamber Board Member Melanie Verreault and owner of Trimed Consulting Inc. presents Christopher and Natalie Thiel and staff of Timmins Overhead Door with a certificate for Best Staff Team. Sponsored by Trimed Consulting, the contest sees submissions from the membership and is chosen at random.



On Mar. 20, the Chamber hosted its Pints and Pointers series, this time at Full Beard Brewing. The purpose of the event is to allow members to come out and share a pint in a casual atmosphere while they grow their network. Pictured are (backrow left) is Simon Romero, CMS Mechanical; Scott Symes, CMS Mechanical; Jennifer McIntyre, HGS Canada; Paul Brunet, Great White North Technology Consulting Inc.; Chandra Ciccone; Tanya Gourley, PBL Insurance Ltd.; (front left) Cameron Grant, Timmins Chamber; Julie Larocque, March of Dimes; Tracy Potvin, MNP LLP; and Christine Landry, March of Dimes.



Event sponsor Business Enterprise Centre (BEC) help Chamber members celebrate International Women's Day with MuchMusic icon Erica Ehm. From left, Chantal Ouelette, Business Development Consultant, BEC; Nancy Mageau, Chamber President; Erica Ehm; Brenda Camirand, Director of Business Development and Retention; Kelsey Luxton, Communications Coordinator, TEDC; and Brittany Mohns, Business Development Specialist, BEC.